



# 2019 TRAINING CALENDAR



RETOOLING THE LEGAL PROFESSION IN EAST AFRICA THROUGH TARGETED CAPACITY BUILDING INITIATIVES AMONG LAWYERS, STUDENTS, GOVERNMENT OFFICERS, CORPORATIONS AND KEY STAKEHOLDERS IN PUBLIC DEVELOPMENT

**PROFESSIONAL** 

**AFFORDABLE** 

**GLOBAL** 

**BESPOKE** 

**SPONSORED BY:** 



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## **ABOUT US**

Founded in 2017, EALS Institute has grown rapidly as a reputable center in legal studies. In its first year of operations, EALS Institute concluded unprecedented capacity building programs and partnerships. EALS Institute hosted the first major construction law workshop in the region tailored for the legal profession. Hosted in collaboration with Cornerstone Seminars, the FIDIC Contracts workshop attracted over 150 lawyers from across East Africa and laid a solid foundation for future training activities.

EALS Institute has concluded partnership agreements with Conference of Western Attorney Generals (CWAG) and has hosted several activities under the partnership, notably the Kigali Workshop on Cybercrimes and Forensic Evidence. The partnership with CWAG especially targets capacity building in the justice administration sectors, targeting not only legal practitioners but also law enforcement agencies and judicial officers. Future trainings under this partnership include trial advocacy, criminal justice, white collar crimes, anti-bribery and anti-counterfeit measures.

We have also partnered with the Africa Legal Support Facility to establish the ALSF Academy as a pan-African legal capacity building mechanism. Through the initiative, the inaugural ALSF Academy training targeting young lawyers drawn from East Africa, Southern Africa and French-speaking Central and West Africa has kicked off.

EALS Institute has also entered into partnership with the University of Nairobi School of Law and Strathmore University School of Law to promote legal studies and mentorship of young lawyers and law students. Through our partnership with Strathmore University, we have sponsored student moot courts in the extractive industry and aim to deepen knowledge of the extractive industry among key stakeholders.

We have also entered into partnership with the Advocates for International Development (A4ID) to carry out business and human rights trainings across the region. Through the partnership we have concluded trainings in Kisumu, Mombasa and Dar es Salaam and are set to roll out more trainings in 2019.

# OUR PARTNERS











## PAST EVENT



1. FIDIC Contracts Workshop-Mombasa, Kenya



2. International Workshop on Cybercrime and Forensic Evidence – Kigali, Rwanda



3. Inaugural ALSF Academy Training - Kigali, Rwanda



4. Business and Human Rights Trainings, in partnership with A4ID (Kisumu, Mombasa and Dar es Salaam)

## **E-INSTITUTE**

We have pioneered the premier legal education portal in the region, targeting layers and other key stakeholders as a way of enabling capacity building on the go. The EALS E-Institute provides a convenient learning at affordable rate for members and the stakeholders. Our online courses are examinable and are tested and certified to the highest standards as expected of in-person training. Visit our online campus at <a href="https://www.ealawsociety.org">www.ealawsociety.org</a>



## BENEFITS OF TRAINING WITH US

All our courses are recognized by the national law: To apply four our training, send us an email to training@ participants are issued with certificates of completion.

## **COURSE APPLICATION PROCEDURE**

societies and count towards continuous professional : ealawsociety.org specifying the course you are interested development requirements. At the end of each course : in for a quotation and advice. You may also visit our website and apply online for a course.

## TRAINING COURSES

#### PERSONAL DEVELOPMENT & SOFT SKILLS FOR **LAWYERS**

Personal branding - How to present yourself to clients

**Effective Communication Skills for Lawyers** 

Personal management - Competencies to Meet Clients' Expectations

Time Management and Work Planning

Professional Development Planning

Investments and Retirement Planning

Lifestyle, Health and Nutritional Skills

#### **PUBLIC PRIVATE PARTNERSHIPS**

#### **Introduction to PPP**

Key terms and definitions

Overview of sector specific application of PPPs

Historical growth of PPP

Privatisation in the context of PPPs

Traditional procurement versus PPP

Pros and cons of PPP models

Key characteristics of PPP models

#### **Structuring PPP project**

PPP policy framework, and regulatory framework

Key concepts in structuring PPP project

Project selection

#### **Financing PPP project**

Sources of PPP financing

Key features of PPP financing

Financial contracts, parties and principles

Multilateral financing of PPP

#### **PPP Concession Agreement**

Scope and term of a PPP concession agreement

Project execution period obligations

Plant/project operation period obligations

Financial terms and payment obligations

Supervening events

Termination and compensation

Liability and insurance

Dispute resolution

Government controls

Government guarantees

#### **Financial contracts**

Core finance documents

Equity arrangements

Impact of the finance documents on the concession agreement

#### **PROJECT FINANCE**

Introduction

**Key Concepts and Terms** 

Project Structure

Stakeholders in Projects - Debt, Equity, Developers, Consultants, Offtakers, Sponsors, Operators, Law Firms/Legal Advisors, Consultants, Construction and Engineering Firms, Political and Regulatory Bodies

Project Risks and Mitigation

**Project Conceptualization Risk** 

Financial Closure Risk

**Project Construction Risk** 

Political Risk

Market Risk

Supply Chain Risk

Policy Risk

Exchange Risk

**Environmental Risk** 

Force Majeure

Sources of Finance - Banks, insurance companies, public markets, equity funds, leasing, sponsors, financial equity, strategic equity

Long Term and Short Term Finance

Forms of Long Term Project Finance

Forms of Short Term Project Finance

Lease

Role of Non-Banking Finance Companies

Agreements - pricing, terms, conditions, covenants, representations and warranties, events of default

Financial Modeling

Guarantees

Key Focus for Lawyers in Project Finance

Special Purpose Vehicle

Shareholder Agreements

Lender and Security

**Equity Documentation** 

Offshore Equity Structure

Collateral Accounts Agreements

Risks Mapping in a Financing Agreements

Off-take Agreement

Drawing Effective Financing Agreements

Role of the Independent Engineer

Shareholder retention agreements and sponsor support

EPC construction contract and O&M agreement

Change of Control

Claims and Disputes

**EALS INSTITUTE TRAINING CALENDAR 2018** 

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#### PUBLIC PRIVATE PARTNERSHIPS(CONT'D...)

Direct agreements

Guarantees, security and enforcement

Multilateral financing contract

#### Other contracts under PPP

Construction contract

Operation and Maintenance contract

Sub-contracts

**Practical Exercises** 

#### **CONSTRUCTION LAW**

#### **Introduction to Construction Law**

Key terms and definitions

Historical Growth of Construction Law

Recent developments in Construction Law

Overview of Various Models – FIDIC, NEC3, JCT, ACE and other standards

#### **Pre-construction Phase**

Feasibility Study

**Project Selection** 

Financing Models

#### **Procurement**

Procuring a Consultant

**Procuring Contractor** 

**Public Procurement Obligations** 

Awards and Challenges to Awards

#### **Selection of Standards**

**FIDIC** 

NEC3

JCT 2016

ACE

#### **Partner contracts**

Re-measure Contracts

Fixed sum contracts

Turnkey contracts

EPC Contracts

Other contracts

#### **Key principles**

Obligations under contracts

- Express terms and interpretation
- Employer and Contractor obligations
- Good faith/ mutual trust and cooperation
- Design Liability/ fitness for purpose
- Other statutory obligations

#### Valuations and payments

- The Construction Act
- Late payment
- Fair Payment

#### Project Bank Accounts

#### Variations or changes

- Management of change/compensation events
- Within or beyond original scope
- Time bar clauses
- Concurrent delay

Certification and Defects

- Completion
- Latent defects
- Construction defects
- Defects correction

Third Parties

- Bonds, Guarantees and warranties
- Third Party Rights
- Insurance

#### **Risks in Construction Contracts**

Claims and Disputes

- Common causes of disputes
- Common claims
- Adjudication
- Mediation
- Arbitration
- Litigation

**Emerging Challenges** 

- Anti-bribery and anti-corruption regimes
- Intellectual property

#### MINING AND MINING LAW

Introduction

Brief History of Mining in Africa

Current Situation on Mining

Mining Industry Structure

**Funding Sources** 

The Mining Process and Key Concepts

Key Terms

Overview of Mining Phases

Contractual Structure

#### **Legal Framework**

Ownership of Mineral Resources

Legal Framework Applicable to Mining Activities

Types of Contracts, Licences and Permits

How Mining Rights are Granted

**Taxation Regimes** 

Mining Agreements

Introduction

Anatomy of the mining agreement

Drafting and review process

#### Post-Extraction

Rehabilitation, Closure, Discharge of Obligations

Processing, Sale, Import and Export of Extracted or Processed Minerals

#### Special/Other Mining Types and Considerations

Artisanal and Small-scale Mining

Quarrying

Illegal Mining

#### **Environmental and Social Considerations**

**Local Considerations** 

Local Participation and State's Equity Participation in Mining Projects

**Local Content** 

**Emerging Environmental Issues** 

#### **Dispute Resolution in Mining Industry**

What might go wrong?

Dispute Resolution Mechanisms







Key Concepts and Players in Sovereign Finance

Introduction

The Financial System and Types of Financing

Capital Markets

Stock Markets

**Bond Markets** 

Money Markets

**Derivatives Markets** 

Loan Markets

What is sovereign finance?

**Taxation** 

**Debt Finance** 

**Domestic and External Debt** 

Governing law

Choice of jurisdiction

Currency

**Bonds and Loans** 

Liquidity

Customisation

Repayment

Investor base

Private or public nature

Bills, Notes, and Bonds: Different Maturity, Similar Terms

Coupons and Zero-Coupon Bonds

Fixed and Floating Interest Rates

Secured and Unsecured Debt

A Relatively Recent Innovation: GDP-linked warrants

**Principal Actors in Sovereign Finance** 

Debtor / Issuer

Central Bank

Arranger / Underwriter

Agent Bank / Fiscal Agent / Trustee

Credit Ratings Agencies (CRAs)

Creditors / Lenders

International Financial Institutions (IFIs)

**Bilateral Lenders** 

**Private Creditors** 

**Clearing Houses** 

**Fundamental Principles of Sovereign Debt** 

Introduction

Sovereign debt as an interdisciplinary problem

Sovereign insolvency

Definitions of insolvency

Liquidity insolvency

Balance sheet insolvency

The sovereign's assets

Taxing base

Territory, natural resources

Reasons for default

The bank-sovereign nexus

Different definitions of default

The contractual definition

Credit events under a credit default swap

The Credit Rating Agency definition

The costs of default

The role of sovereignty in contracting and structuring debt

The law-making power of governments

The dynamics of sovereign debt restructuring and the lack of a legal regime

The Applicable Legal Framework to Sovereign Debt

Introduction

Multilateral debt

The IMF

How does IMF funding work?

Conditionalities

Lending into arrears

**Regional Development Banks** 

The Inter-American Development Bank

The European Bank for Reconstruction and Development

The African Development Bank

The European Stability Mechanism

Sovereign debt and restructuring in bilateral loans

The Paris Club

China

Private sector lending: a process shaped by national law

The London Club

Sovereign immunity: the initial hurdle

Issuing sovereign debt as commercial activity

Central bank assets and sovereign immunity

Alter egos and sovereign immunity

Examples of restructuring techniques and their treatment in national laws and jurisprudence

Trust indenture as adequate payment protection

Legal pronouncement that a bond will no longer be paid

**Exit consents** 

The Sovereign Debt Restructuring Mechanism (SDRM)

The UNCTAD Principles

The UN Draft Principles

Principles for Stable Capital Flows and Fair Debt Restructuring

The contractual approach to reform: Collective Action Clauses (CACs)

**Credit Facilities and Principal Documentation** 

Introduction to Credit Facilities

Single or Multicurrency

Pari Passu or Subordinated

Secured, Partially Secured or Unsecured

Guaranteed, Partially Guaranteed or Unguaranteed

Bilateral or Multilateral

Bilateral

Multilateral







#### **SOVEREIGN DEBT(CONT'D...)**

#### **Syndicated Loans**

Sub-participation

Parties to Syndicated Loans

The request of the Borrower

Market Flex Clause

Functions of the Arranger and the Agent (Manager)

The syndicated arrangements

Syndicated loan terms

Loan Transfers

#### **Bond Issuance: Process and Principal Documentation**

Introduction

A Note on Medium Term Notes (MTNs)

**Subordinated Bonds** 

Parties involved

A note on Underwriting

Overview of Key Documents

Procedure

Listing of Bonds

Rating of Bonds

Trustees and Fiscal Agents

#### **Understanding risks and challenges**

Introduction

Sovereign Risks

Non-Financial Sovereign Risks

Political

Legal

Natural Disasters

Operational Risk

Financial Sovereign Risk

Liquidity risks

Refinancing Risk

Credit Risk

Contractual Risk

Contingent Risk

Market Risk

Debt-to-GDP Ratio

Outlining and monitoring the use of funds

Predecessor debt

#### **Dispute Resolution in Sovereign Debt**

Introduction

Choosing Where to Sue

Enforcing the Judgment

Using a Fiscal Agent or a Trust Structure

The History of the Pari Passu clause

#### Pari passu litigation: Prominent case studies

Peru

Champerty

Pari Passu

Argentina

Lock Law

Rights Upon Future Offers (RUFO)

#### **Debtor strategies to neutralise holdouts**

Contractual sweeteners

Most Favoured Creditor Clauses

GDP-linked warrants

Collective Action Clauses (CACs)

Exit consents

#### **Sovereign Debt in Africa**

Introduction

Sovereign debt crisis in Africa

The HIPC initiative

Post-mortem: African debt today

#### **Case Studies**

Case Study: Kenya's Eurobond

Collective Action Clauses (CACs)

Bond's Governance structure

Dispute Resolution

Practice Exercise

Intellectual Property

Introduction

Nature and objectives of Intellectual Property

Patents

Trademarks

Trade Secrets

Copyrights

IP Protection Regimes – international and national frameworks

Patents for inventions - subject matter, interpretation, validity, infringement, revocation and entitlement

Trade mark registration – registrability, continuing validity, infringement

Common law protection - passing off.

Copyright - authors' rights, authorship and ownership, originality, term and qualification, infringement, and exceptions.

Copyright and Digital Technology

WIPO

ARIPO

TRIPS

Berne Convention

National IP Registration/Protection Authorities

Recent Development in IP Practice

#### **LAW AND TECHNOLOGY**

#### Artificial Intelligence - Effect on Legal Profession

#### Data Protection and Privacy

Introduction to Data Protection

Key Concepts in Privacy Laws

Data Protection Principles

The New Privacy Framework

Extraterritorial Scope of EU General Data Protection Regulation (GDPR)  $\label{eq:GDPR} % \begin{subarray}{ll} \end{subarray} % \begin{subarray}$ 

Legal Basis for Processing

New Data Governance Measures

Transfer of Personal Data

**GDPR** Compliance



#### **ELECTRONIC AND FORENSIC EVIDENCE**

Introduction

**Key Terms** 

Basics of cybercrime and electronic/digital evidence for lawyers

#### **Cybercrime versus Computer Related Offences**

Cybercrime and Computer Related Offences Analysis

Cybercrime Methodologies

Up-close with National and International Legislations

Ways of Expediting International Cooperation

#### **Electronic Evidence Management**

Wide Scope of Electronic Evidence (Digital or electronic)

Nature of Electronic Evidence and Location of Electronic Evidence

Seizure and Search Procedures for Electronic Evidence

Admissibility and authentication issues (Rules)

Statutory and case law examples

## Crime/incident Scene Digital Investigation Processes, principles and scene

Forensic Principles

What to do with Investigations involving Computers

- · Live data Scenarios vs. Dead box scenarios
- · Standalone vs. networked environment

What to know if Investigation involves Mobile Phones, CCTVs and Digital Cameras

#### **Up-close with Forensic Reports and Experts**

Crime/incident Scene Report Writing and Presentation essentials

Dealing with scientific evidence, forensic experts and expert testimonies/witnesses

#### Legal consideration for gathering Electronic Evidence

Identification, Collection and Preservation

Case Study, Case Management and Investigative Plan for lawyers

#### **Role of Cyber Forensics in Electronic Evidence Management**

What Cyber Forensics can Provide and what it cannot Provide

Computer Forensics in Action (Demonstration Tools)

#### **Use of Electronic Evidence in Civil Procedures**

e-Disclosure and e-Discovery of digital Information

Tackling the Metadata question in the electronic records

Obtaining evidence from non-parties i.e. ISPs

Case Study

#### **Overcoming Legal Challenges of Using Electronic Evidence**

Admissibility challenges of phone forensic evidence

Admissibility of Cloud computing evidence

Admissibility of social Media Evidence

Jurisdictional and territorial competencies issues

#### **INSOLVENCY AND BANKRUPTCY**

#### Introduction

History of Insolvency Laws

**Evolution and Rationales of Insolvency Laws** 

Sources of Insolvency Law

Corporate Structure, Limited Liability and Debt Financing

Types of Corporate Debts

Fixed and Floating Charges

Why Companies Fail

#### **Legal Consequences of Insolvency**

#### **Rights of Creditors**

#### **Obligations of Directors and Management**

Legal Framework for Corporate Insolvency

**Insolvent Liquidation** 

Winding-up Procedures

Which Asset are to be Distributed

**Avoidance Provisions** 

Treatment of Claims and Liabilities

The Pari Passu Principle

Anti-deprivation

Proof and Ranking of Claims

Insolvency Set-off

Secured versus Unsecured Creditors

Corporate Rehabilitation

Stigma of Failure

Informal Corporate Workouts and Restructuring

Early Warning System

**Vulnerable Transactions** 

Multinational Insolvencies and Reorganizations

UNCITRAL Model Law on Cross-Border Insolvency

Principles and Guidelines for Effective Insolvency and Creditor Rights Systems

Dispute Resolution in Cross-border Insolvencies

International Arbitration of Cross-Border Insolvency Disputes

Sovereign Insolvencies

#### **ANTITRUST AND COMPETITION LAW**

Introduction to Competition Law

Key Concepts

Relevant principles of economics

**Product Substitutability** 

Market Power

Monopoly

Oligopoly

Workable Competition

Collusion between Undertakings

Price Controls

Abuse of a Dominant Position

Concepts of relevant market, dominance, abuse

Joint dominance

Mergers and Acquisitions

Competition Law Procedure

Role of the National Competition Authorities

**Challenging Antitrust Transactions** 

Administrative Actions against Decisions of Competition Authorities







#### **CORPORATE GOVERNANCE**

Introduction

**Key Concepts** 

Overview of Key Corporate Governance Matters

Separation of Ownership and Control in Publicly Traded Companies

Constraints on Managerial Conduct

**Shareholder Meetings** 

**Board of Directors** 

Appointment and Removal of Directors

Non-executive Directors

Directors' Duties

**Excusing Directors from Breaches of Duty** 

**Executive Pay** 

Guidance on the Configuration of Executive Pay

Statutory Disclosure

Shareholders' Rights and Remedies

Shareholders and corporate governance

Individual shareholders versus Institutional shareholders

Shareholder Passivity versus Activism

**Best Corporate Governance Practices** 

Application of Corporate Governance Practice in Modern Law Firms

#### **BUSINESS AND HUMAN RIGHTS**

Introduction

Key Concept in Business and Human Rights

International human rights principles applicable to businesses

National human rights institutions and business and human rights

Introduction to the UN Guiding Principles on Business and Human Rights

UN Guiding Principles pillar one - the State duty to protect

UN Guiding Principles pillar two - the corporate responsibility to respect

UN Guiding Principles pillar three - access to remedy

Advising business clients on human rights

How Companies Contribute to Human Rights Violations

Assisting Companies Avoid or Remedy Human Rights Violations

Implementing human rights within the law firm

Overview of Applicable National Action Plans

#### **OIL AND GAS**

Introduction and Background to the Oil & Gas Industry

Oil and Gas Process and Key Concepts

Legal Framework

Introduction to Production Sharing Agreements

Midstream Oil & Gas

Downstream Oil & Gas

**Local Considerations** 

Dispute Resolution in the Oil & Gas Industry

#### **LEGISLATIVE DRAFTING**

Introduction to Legislative Drafting

Introduction to Legislative Drafting

**Key Concepts** 

Types of Laws – Bills, Constitution, Amendments, Repeal, Subsidiary Legislations, Municipal Legislations

**Law-Making Process** 

**Elements of Legislative Drafting** 

Policy development and Setting Objectives for Legislation

Making legislation conform to international, constitutional, legal, and other requirements

#### Making legislation practical and effective

Ensuring that legislation is normative rather than aspirational

Establishing implementable, appropriate, and proportionate, sanctions

**Correct Organization and Formatting** 

Clarity of Language

**Drafting Language** 

**Drafting Common Legislative Provisions** 

#### **ELECTRICITY - POWER PURCHASE AGREEMENTS**

Introduction

**Key Terms** 

Outline of Power Purchase Agreement (PPA)

Financing of Power Projects

**Environmental & Social Aspects** 

**Energy Tariffs** 

Procurement of Electricity

**Invoicing and Payments** 

Off-taker Obligations

Project Company's Obligations

Taxes

Risk Allocation and Mitigation

**Development and Construction Phase Risks** 

Operational Phase Risks

Other Risks

Force Majeure

Insurance

**Dispute Resolution** 

Local Content

Confidentiality

Boilerplate

**Default and Termination** 

Buyer Default

Seller Default

**Post-Termination Obligations** 

Non-default Events

Financial Obligation upon Termination







# CONTRACTS FORMATION, MANAGEMENT AND ADMINISTRATION

Formation and Validity of Contracts

**Key Principles** 

Language, Words and Phrases

Common Drafting Mistakes

Boilerplates and International Standard Forms

Delivery, Performance and Acceptance

Title and Risk

**Programming and Completion** 

**Changes and Variations** 

Price and Payment Terms

**Defects Liability and Security** 

Force Majeure

**Intellectual Property Rights** 

Indemnities and Insurance

Bonds, Guarantees, Warranties

Remedies for Default

Damages and Limits/Exclusions of Liability

**Negotiation Contracts** 

Why Negotiate

Qualities of a Good Negotiator

**Negotiation Strategies** 

Key Stages of Negotiation

**Tools and Techniques** 

Dispute Management

Choice of Law, Forum and Jurisdiction

Contractual Management of Disputes

Alternative Dispute Management Strategies

**Enforcement Measures** 

Contract Management Overview

Contract Management Phases and Functions

**Essential Elements of Contract Management** 

Contract Changes, Disputes, Appeals

#### **EAST AFRICAN COMMUNITY LAW**

Introduction to EAC

Overview of the Treaty Establishing the EAC

Structure of the EAC

Relationship between Partner States and the EAC Organs

EAC Law-making Process

Effects of EAC Laws on Domestic Laws

Judicial powers of the EAC

Composition of the EACJ

Jurisdiction of the EACJ

Overview of the Rules of Procedure

Relationship between EACJ and Domestic Courts

**EAC Common Market Protocol** 

Dispute Handling under the EAC Common Market Protocol

Comparative Analysis: EAC versus EU

#### **INTERNATIONAL ARBITRATION**

Introduction to Arbitration

International Commercial Arbitration

**Investment Arbitration** 

**Arbitration Agreements** 

Multiparty Contracts/Multiparty Arbitrations

Ad hoc Arbitration

**UNCITRAL** Model

Institutionalized Arbitration

Overview of Common Institutional Arbitrations

Choice of Law

Appointment of Arbitrators

Confidentiality, legal representatives and professional responsibility

Interim Measures of Protection

**Emergency Arbitrator** 

Procedures at Proceedings – Evidence, Discovery etc

Arbitral Award

Annulment

Recognition

Enforcement

1958 New York Convention

#### **EFFECTIVE TRIAL ADVOCACY & CLIENT CARE**

Introduction to Trial Advocacy

Overview of Trial Processes

Key Skills in Drafting Pleadings

Pre-trial Conferences and Briefings

**Preparing Witnesses** 

Opening Statement

Direct Examination

**Production of Exhibits** 

Cross-Examination

Re-examination

**Recalling Witnesses** 

**Closing Statement** 

Submissions

Preparing Client for Trial Outcome







# 2019 TRAINING SCHEDULE

Date & Venue	Course	Costs
Kigali February 12th -15th	Legislative Drafting	\$600
	Communication Essentials for Lawyers	
	Management Skills for In-House Departments	
	Contracts Negotiations, Drafting & Management	
	Public Procurement Course	
	Professional Development for Lawyers	
Arusha	Trial Advances	
March 20th - 22nd	Trial Advocacy	
	Forensic Evidence	\$300
	Electronic Evidence	
	Cybercrime	
	Transnational Crimes	
Bujumbura April 11th - 12th	International Abirtration and ADR	
	Communication Essentials for Lawyers	\$300
Nairobi	Insolvency	
April 25th - 26th		\$300
Entebbe May 15th - 17th	Project Finance	\$500
	Project Management for Lawyers	
	Construction Law	
	Contracts Negotiations, Drafting and	
	Management State of the state o	
	A . 7 C	4000
Nairobi	A to Z of International Arbitration	\$200
July 17th - 19th		
		4
Dar es Salaam September 17th - 20th	Legislative Drafting	\$600
	Communication Essentials for Lawyers	
	Management Skills for In-House Departments	
	Contracts Negotiations, Drafting & Management	
	Public Procurement Course	
	Professional Development for Lawyers	
Kigali	Sovereign Debt	\$300
Kigali October 10th - 11th	Sovereign Debt Project Finance	\$300









For more information about our training, visit our website (www.ealawsociety.org)

### **CONTACT INFORMATION**

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